



LFD Convention 2019



Lincoln's Recognition and Business Development programs are important benefits for our MGA partners to recognize and reward your commitment to clients and partnership with Lincoln.

We are excited to announce the details for our 2019 LFD Convention program for our MGA partners. It will be held in the Bahamas, at the Rosewood Baha Mar from July 8-12, 2019.

Located on the Bahamas' famous Cable Beach, Rosewood Baha Mar brings a new level of sophistication to the Bahamian Riviera with spacious accommodations, two private pools and personalized butler service for all guests. The extended resort complex offers a

beach sanctuary with marine life, fountains, six pools, 30 restaurants and lounges, the largest casino in the Caribbean and a Jack Nicklaus signature golf course.

Your success is a testament to the value you provide and the positive impact you have on peoples' lives and securing their financial futures. We hope you continue to achieve success and carry positive momentum through 2018 to join us to at our 2019 LFD Convention, where you'll enjoy pristine waters, miles of sun soaked beaches and the vibrant culture of The Bahamas.

Remember: Higher Premier Partner status pays off!

To qualify:

Producer level: \$190,000



Andrew J. Bucklee, CLU, ChFC, CFP

SVP, Head of Insurance Solutions Distribution

New producers who are appointed after April 1, 2018, can qualify for Convention 2019 with \$126,500 of net PAP-R between April 1, 2018, and December 31, 2018.

Personal Producers who meet the requirements to be senior agents can qualify for the LFD Convention 2018

with a reduced amount.

Net PAP-R on fixed annuity premium equals 5.0% of total paid premium. (example: \$3,795,000 fixed annuity premium = \$190,000 net PAP-R).

Net PAP-R on Lincoln *MoneyGuard*[®] single and flexible premium policies is counted at 15% of total planned premium (TPP).

Please note:

Producers registered with an outside broker-dealer and non-registered representatives must qualify for the LFD Convention based on proprietary life, Lincoln *MoneyGuard*[®], and proprietary fixed/fixed indexed annuity business only.

Business written in New York does not count toward Convention qualification. All

business must be placed in-force during our qualification period from January 1, 2018, through December 31, 2018.

To receive this non-cash award, a producer or manager must meet the above-mentioned requirements, hold a current contract, and be in good standing with Lincoln Financial Group at the time of the incentive. LFD

Convention attendance is by invitation only and is nontransferable.

Qualifiers who are with a Broker Dealer other than Lincoln Financial Securities are responsible for obtaining approval from their Broker Dealer in order to attend.

In a post-DOL environment, life insurance in qualified plans and qualified annuities will be excluded.

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