

HOW TO DO BUSINESS WITH ASSURITY LIFE

Submission:

- All new business applications should be submitted via fax directly to ASL 877-864-6630
- Requirements can be faxed directly to 402-437-4606
- Applications can also be mailed to:

Assurity Life
1526 K Street
Lincoln, NE 68501-2553
Attention: New Business

Checking Case Status:

- Agents are URGED to registered on the ASL website at <https://assurelink.assurity.com/> once they are appointed.
- Agents also have direct access to ASL by calling 866-276-7619 ext. 4264 or by emailing them at underwriting@assurity.com
- Be sure to have the client's name and policy number when inquiring.
- Most requirements can be faxed to 402-437-4606

Where to submit Monies to ASL:

- If the agent collects initial premiums with the application, they should be mailed in with the application.
OR
- If the premium is collected at issue the policy number should be noted in the MEMO section of the check and mailed to:

Assurity Life Insurance
1526 K Street
Lincoln, NE 68501-2533
Attention: Policy Issue/Underwriting

Commissions:

- All questions regarding commissions, please call 866-276-7619.

Illustrations and Marketing Support:

- Please contact your immediate up line or Marketing Representative.
- Agents contracted directly with OAKTREE Life and Annuity can call a member of the agent services team at 800-842-9124 ext. 406 or email them at agentservices@otfc.com
- Please call 866-276-7619 ext. 4333 or email helpdesk@assurity.com for software support.

Assurity Life Insurance Company

(800) 276-7619

PO Box 82533 - Lincoln, NE 68501-2533

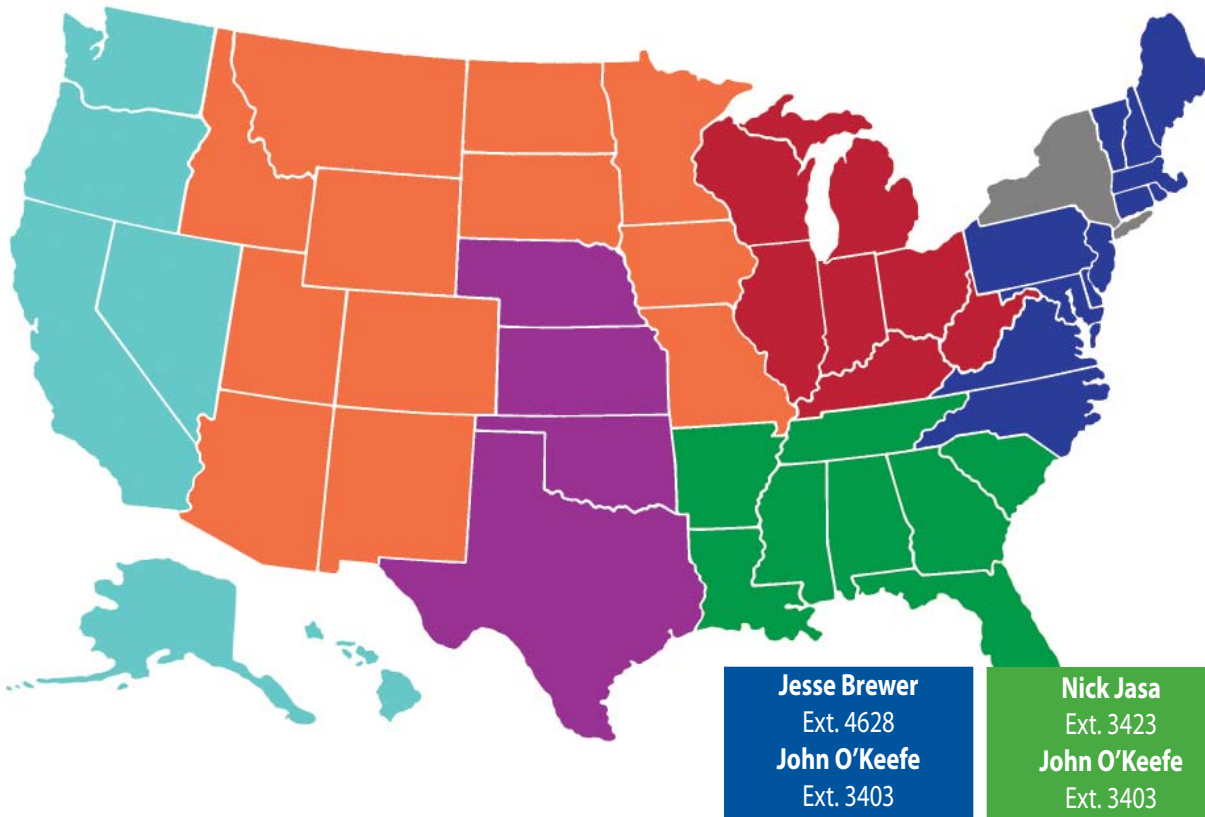
CONTACTS



Sales and Marketing Support – For product-specific assistance, contact regional sales managers or coordinators. For illustration support, contact your upline manager.

Name	Title <i>(refer to the map for regions)</i>	Ext.	E-mail address
Individual Sales			Fax (402) 437-3404
Jesse Brewer	Regional Sales Manager	4628	jbrewer@assurity.com
Nick Jasa	Regional Sales Manager	3423	njasa@assurity.com
Pat Kenney	Regional Sales Manager	3680	pkenney@assurity.com
Darcy Soltys	Regional Sales Manager	4676	dsoltys@assurity.com
Mark Stover	Regional Sales Manager	4617	mstover@assurity.com
Mike Zundel	Regional Sales Manager	4344	mzundel@assurity.com
Christine Harpster	Regional Sales Coordinator	4361	charpster@assurity.com
Christy Magorian	Regional Sales Coordinator	4467	cmagorian@assurity.com
Bobby Nickolite	Regional Sales Coordinator	4474	bnickolite@assurity.com
John O'Keefe	Regional Sales Coordinator	3403	jokeefe@assurity.com
Barbara Smith	Regional Sales Coordinator	4434	bsmith@assurity.com
Worksite Sales			
Julie Brainard	Regional Sales Manager	(816) 223-8484	jbrainard@assurity.com
Amber Huebner	Regional Sales Manager	(636) 939-6767	ahuebner@assurity.com
Matt Jilek	Regional Sales Manager	4680	mjilek@assurity.com
Paula Marshall	Regional Sales Manager	4429	pmarshall@assurity.com
Tim McMahan	Regional Sales Manager	4448	tmcMahon@assurity.com
Brandon Fields	Regional Sales Coordinator	3780	bfields@assurity.com
Michele Good	Regional Sales Coordinator	4636	mgood@assurity.com
Karen Lococo	Regional Sales Coordinator	4492	klococo@assurity.com
Rose Schamber	Worksite Sales Assistant	3687	rschamber@assurity.com
Specialists			Fax (402) 437-3404
Ken Smith	Director, Disability and Critical Illness Products	4409	ksmith@assurity.com
Seth Groff	Manager, Life Products	3776	sgroff@assurity.com
Mike Woody	Director, Major Account Sales	4507	mwoody@assurity.com
Licensing and Contracting – Calls from producers regarding the status of their agent contract or appointment:			
Contracting		4689	contracting@assurity.com Fax (402) 437-3865
Supplies and Illustration Software			
For <i>fastest</i> turnaround, please order using AssureLINK (https://assurelink.assurity.com – go to Forms/Supplies).			
Direct calls from producers requesting supplies and software to:			
Supplies		4447	supplies@assurity.com Fax (402) 437-3814
AssureLINK Assistance			
Calls requesting assistance in logging on to AssureLINK:			
Help Desk		4333	helpdesk@assurity.com
Navigating AssureLINK		4264	underwriting@assurity.com
Underwriting			
New Business Contact Center		4264	underwriting@assurity.com
	Pending requirements		Fax (402) 437-4606
	New apps only		appsubmit@assurity.com Fax (877) 864-6630
	Or, mail apps to PO Box 82533 - Lincoln, NE 68501-2533 or use the e-app on AssureLINK.		
Quotes and Illustration questions		4264	underwriting@assurity.com
Commission Questions		4427	commissions_unit@assurity.com
In-Force Policies – Questions concerning all in-force policies			
Client Services Contact Center		4279	clientservices@assurity.com Fax (402) 437-4658

Individual Sales



Regional Sales Staff

Darcy Soltys
Ext. 4676
Christy Magorian
Ext. 4467
Christine Harpster
Ext. 4361

Mike Zundel
Ext. 4344
Bobby Nickolite
Ext. 4474

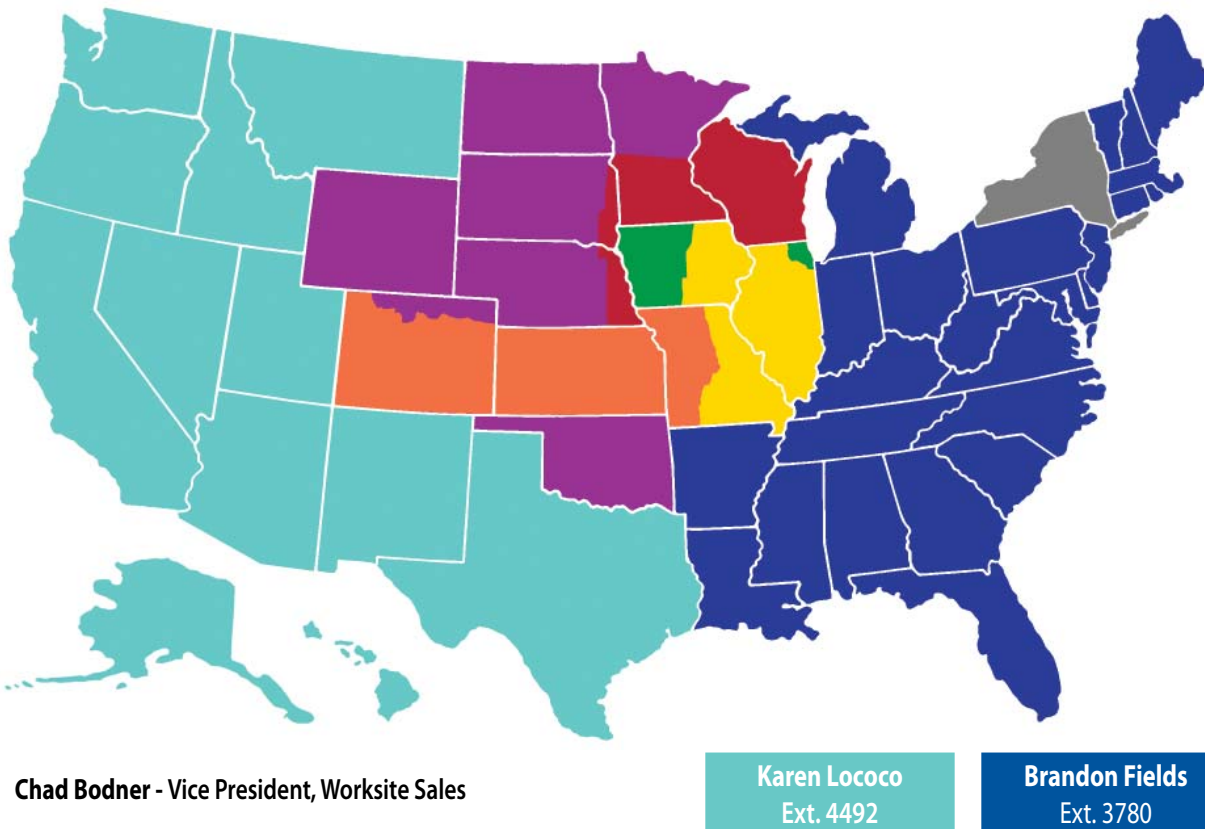
Pat Kenney
Ext. 3680
Barbara Smith
Ext. 4434
Christine Harpster
Ext. 4361

Mark Stover
Ext. 4617
Bobby Nickolite
Ext. 4474

Jesse Brewer
Ext. 4628
John O'Keefe
Ext. 3403

Nick Jasa
Ext. 3423
John O'Keefe
Ext. 3403

Worksite Sales



Regional Sales Staff

Matt Jilek
Ext. 4680
Karen Lococo
Ext. 4492

Julie Brainard
(816) 223-8484
Karen Lococo
Ext. 4492

Tim McMahon
Ext. 4448
Karen Lococo
Ext. 4492

Amber Huebner
(636) 939-6767
Michele Good
Ext. 4636

Paula Marshall
Ext. 4429
Brandon Fields
Ext. 3780

Karen Lococo
Ext. 4492

Brandon Fields
Ext. 3780

Chad Bodner - Vice President, Worksite Sales

Jessie Myers
Senior Sales
Administrator
Ext. 4622

Mike Woody
Director, Major
Account Sales
Ext. 4507

Ken Smith
Director,
DI and CI Products
Ext. 4409

Seth Groff
Manager,
Life Products
Ext. 3776

(800) 276-7619

Assurity Life Insurance Company

2012 Commission Dates

Commissions Processed Date (Statements available online)	Commission Payment Release Date	Direct Deposit Date
January 14, 2012	January 17, 2012	January 18, 2012
January 31, 2012	February 1, 2012	February 2, 2012
February 15, 2012	February 16, 2012	February 17, 2012
February 29, 2012	March 1, 2012	March 2, 2012
March 15, 2012	March 16, 2012	March 19, 2012
March 30, 2012	April 2, 2012	April 3, 2012
April 13, 2012	April 16, 2012	April 17, 2012
April 30, 2012	May 1, 2012	May 2, 2012
May 15, 2012	May 16, 2012	May 17, 2012
May 31, 2012	June 1, 2012	June 4, 2012
June 15, 2012	June 18, 2012	June 19, 2012
June 29, 2012	July 2, 2012	July 3, 2012
July 13, 2012	July 16, 2012	July 17, 2012
July 31, 2012	August 1, 2012	August 2, 2012
August 15, 2012	August 16, 2012	August 17, 2012
August 31, 2012	September 4, 2012	September 5, 2012
September 14, 2012	September 17, 2012	September 18, 2012
September 28, 2012	October 1, 2012	October 2, 2012
October 15, 2012	October 16, 2012	October 17, 2012
October 31, 2012	November 1, 2012	November 2, 2012
November 15, 2012	November 16, 2012	November 19, 2012
November 30, 2012	December 3, 2012	December 4, 2012
December 14, 2012	December 17, 2012	December 18, 2012
December 31, 2012	January 2, 2013	January 3, 2013